



# USDA BROILER MARKET NEWS REPORT

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## NATIONAL BROILER MARKET AT-A-GLANCE



Majority prices for next week are trending unchanged in the Midwest, lower elsewhere. Trade sentiment was irregular, but overall no better than steady. Retail demand was mostly slow to fair, and food service was fair to moderate, instances good for fast food. In the Florida area, movement and transportation may be affected due to damages by Hurricane Charley. Supplies were adequate to fully sufficient to easily handle trade needs. In the parts structure, trading was slow to moderate entering the weekend; supplies of all items were adequate to fully adequate. In production areas, live supplies were moderate at weights in a full range.

**Preliminary report** of prices negotiated for trucklot sales of ready-to-cook broiler/fryers fob and delivered to first receivers at major market areas week of 8/16/04-08/20/04 (cents per lb)

### US GRADE A

(Including branded product)

AREAS	MAJORITY	RANGE	WTD AVG	LOADS
Delivered to First Receivers				
Chicago	66.00-69.00	66.00-80.25	70.34	29
Los Angeles	85.00			
New York	68.00-71.00			
Southeast Area FOB Dock Equivalent				
Mississippi	76.00-80.00	67.00-86.00	79.31	90

**GEORGIA F.O.B. DOCK PRICES** Georgia f.o.b. dock quoted price on broilers/fryers for this week's trading is 80.25 cents based on ice-packed USDA grade "A" sized 2 1/2 to 3 pound birds.

### PRELIMINARY FOB DOCK OR EQUIVALENT

LOADS	RANGE	FRIDAY PRELIM. WTD. AVG.
993	76.05-81.75	79.85

Georgia f.o.b. dock confirmed preliminary weighted average price on ice packed parts:

ITEM	WTD. AVG. (CENTS PER POUND)	VOLUME (000 POUNDS)
LINE RUN TENDERS	248.00	1,423
BREASTS - B/S	215.00	5,519
BREASTS - WHOLE	124.50	1,559
THIGH MEAT - B/S	99.50	1,060
LEG QUARTERS	32.50	7,524
WINGS	116.00	2,951

This information is supplied by the Georgia Department of Agriculture's Poultry Market News Service.

**MIDWEST REGION BROILER/FRYERS** Preliminary majority prices for next weeks trading into the Chicago area were unchanged from Monday's final. Trade sentiment on whole broiler/fryers was about steady with a weak undertone. Offerings were moderate for the very light trade interest. Retail demand continued generally slow to fair for the most part, although the Chicago area noted some instances of good movement. Food service demand was mostly moderate with occasionally good flow into fast food. Floor stocks continued in a full range with most receivers noting increase carryover at week's end. Weights were desirable to occasionally heavy. Offering of parts were fully available for current trade needs. The market tone was mostly steady on wings, weak on thighs and meat, and barely steady with a weak undertone on all other parts.

**SOUTHERN BROILER** Trade sentiment was steady at best. Demand entering the weekend was slow to fair with uncertainty for next week. Also, movement may be affected in Florida due to possible damages caused by Hurricane Charley. Supplies were adequate to fully sufficient for trade needs. In the parts structure, movement was light and unaggressive, and supplies of all items were at least adequate or available. In production areas, live supplies were moderate at mostly desirable weights.

**WESTERN REGION BROILER/FRYERS** Preliminary majority prices were 1 cent lower for next week. Trading reported for next weeks' deliveries lower on regular commitments and new negotiations at generally unchanged prices. Buying activity was moderate at best. Offerings adequate to ample. Retailer demand was fair for whole body bagged fryers and fairly good for parts, best where featured.

Dealers anticipated satisfactory weekend clearances.

**Ads noted** (per pound unless otherwise stated):

**Arizona** – boneless breast 299, boneless breast marinated 349, boneless breast fillets 499, boneless thigh meat 229, split breast 99-279, wings 4# bagged IQF 799, leg quarters 89, thigh 79 and 4# bagged IQF 316-528, drumstick 79 and 4# bagged IQF 316-528;

**Colorado** – whole body 179, whole cut-up 99, boneless breast 299, boneless breast tenders 399, boneless breast organic 699, boneless thigh meat 249, split breast 120, drumstick 89 and 4# bagged IQF 350, thigh 89 and 4# bagged IQF 350, leg quarters 89,

**(deli food service** – fried 10 piece drumstick and thigh 399);

**Idaho** – whole body 69, boneless breast 197-249, boneless breast tenders 249, split breast 119;

**Northern California** – whole body 139, whole body split 149, whole body free range 169, whole cut-up 169, boneless breast free range 499, boneless breast 399, boneless breast 499, boneless thigh meat free range 299, thigh 129, drumstick 129, leg quarter 129;

**Southern California** – whole body 97-99, whole cut-up 169, roaster 99, boneless breast 197-499, boneless breast marinated 249, boneless breast 3# bagged IQF 597, boneless thigh meat 4# bagged IQF 499, boneless breast and boneless thigh meat combo 187-269, boneless leg meat 99-118, boneless leg meat marinated 127, whole breast 169, split breast 139-189, leg quarters 79, leg quarters seasoned 89, wing 5.5# IQF 498, thigh 69-129 and 4# bagged IQF 276-316, drumstick 69-129 and 4# bagged IQF 276-316, grill pack consist of breast/thigh/leg quarter mix 118, best of fryer 199,

**(deli food service** – fried 12 piece mixed 699, 8 piece drumstick and thigh 399-499).

**NORTHEAST BROILER/FRYERS** Trucklot buying activity on ready-to-cook whole broiler/fryers increased slightly entering the weekend but was no better than moderate overall. Offerings of all sizes were adequate to available with scattered discounting noted. The market tone was barely steady. In the parts complex, boneless-skinless breasts were fully adequate and discounted to clear. Bone-in breasts had increased in availability. Dark meat cuts were fully sufficient. Wings were mostly adequate.

**DELMARVA BROILER/FRYERS** Movement of ready-to-cook whole birds increased entering the weekend and was fair to moderate. Seller offerings were in balance to fully adequate. Live supplies were moderate; weights were mostly desirable to light. Processor schedules were heavy when coupled with operations planned on Saturday. Less than trucklot asking prices were unchanged at 70 to 85 cents. Trades sentiment was steady. In the parts complex, supplies were fully sufficient for current inquiry.

\*BROILER/FRYER CURRENT NEGOTIATED PRICES FOR IMMEDIATE DELIVERY INCLUDES MOSTLY MULTIPLE-DROP SHIPMENTS OF BRANDED AND WING TAGGED TO NEW YORK CITY FROM DELMARVA.

### BRANDED U.S. GRADE A

RANGE	68-89
WEIGHTED AVERAGE	73.00
NO. OF BOXES	7,701
CUMULATIVE	08/09/04-08/13/04 74.13
	08/11/03-08/15/03 61.78
NO. OF BOXES	08/09/04-08/13/04 39,610
	08/11/03-08/15/03 38,906

7 of 7 plants reporting.

AUGUST 12, 2004

## SOUTHERN STATES BROILER/FRYER PARTS

AUGUST 13, 2004

F.O.B. DOCK OR EQUIVALENT, ICED-PACKED, PRICES SHOWN ARE DAY OF SHIPMENT (INCLUDES CURRENT AND PRIOR NEGOTIATIONS), TRUCKLOT AND LESS THAN TRUCKLOT VOLUME, CENTS PER POUND.

ITEM	POUNDS		MAJORITY	WTD AVG	POUNDS		MAJORITY	WTD AVG	WEEKLY	
	(000)	RANGE			(000)	RANGE			(000)	WTD AVG
BREAST - B/S	620	152.00-230.00	160-170	164.93	635	160.00-230.00	165-170	169.57	3,195	169.12
TENDERLOINS	143	190.00-245.00	195-205	202.87	213	190.00-245.00	190-195	197.32	870	201.34
BREAST - LINE RUN	104	114.00-132.00	115-118	117.62	89	110.00-132.00	117-119	117.38	475	117.77
FRONT HALVES	TOO FEW TO REPORT				TOO FEW TO REPORT				240	93.40
LEGS	83	32.00-55.00	34-37	37.23	88	32.00-55.00	34-37	36.93	430	37.22
LEG QUARTERS (BULK)	471	23.00-30.00	26-27	26.77	486	23.00-30.00	26-27	26.66	2,370	26.68
LEG QUARTERS (4/10)	1,150	25.00-33.00	28-29	28.69	1,605	24.00-33.00	28-29	28.47	5,956	28.39
WINGS (WHOLE)	249	92.00-97.00	-	96.02	284	95.00-112.00	97-98	99.69	1,385	97.94
WINGS (CUT)	390	95.00-119.00	114-119	113.99	450	110.00-119.00	114-119	115.97	2,005	115.78
DRUMSTICKS	TOO FEW TO REPORT				TOO FEW TO REPORT				85	51.96
THIGHS	TOO FEW TO REPORT				TOO FEW TO REPORT				119	52.07
B/S THIGHS	102	75.00-120.00	-	86.47	105	75.00-120.00	-	93.86	481	88.96

\*\*\*\*\*  
WHOLE BODY INDEX BASED ON SOUTHERN STATES PARTS TRADING — F.O.B. DOCK.

RANGE	TODAY'S AVERAGE	RANGE	TODAY'S AVERAGE	5-DAY AVERAGE
58.00-62.00	59.05	55.500 - 60.50	58.00	60.07

The Index is intended solely as an indicator of values for commodity-type product and does not represent industry's willingness to sell or ability to buy.

## NORTHEAST BROILER/FRYER PARTS

Trucklot buying activity was fair to moderate at best entering the weekend. Offerings of boneless-skinless breasts were readily available at discounted levels. Bone-in breasts were adequate to fully adequate. Dark meat cuts were fully sufficient. Retail and distributive draw was unaggressive. The market tone was unsettled.

ICE PKD BROILER/FRYER PARTS, DELIVERED TO FIRST RECEIVERS IN POOL TRUCKLOT & TRUCKLOT QUANTITIES, CENTS PER POUND.

AUGUST 13, 2004

ITEM	CURRENT NEG		WTD AVG**	VOL/LBS	CURRENT NEG		WTD AVG**	VOL/LBS	WTD AVG	WEEKLY VOL/LBS
	TRADING*				TRADING*					
BREAST - B/S	180-185		182.19	573,768	180		184.35	580,347	186.63	2,682,996
TENDERLOINS	210		182.71	87,230	210-205		206.31	133,040	206.08	531,260
BREAST - WITH RIBS	111-112		119.00	165,760	111-112		118.26	250,480	118.82	749,600
BREAST - LINE RUN	111		113.12	140,920	111		113.14	103,760	113.84	760,720
LEGS	48-49		42.29	249,841	48-49		45.48	225,480	44.10	1,081,627
LEG QUARTERS (BULK)	32-33		33.52	325,887	32-33		33.60	450,157	33.15	1,861,099
DRUMSTICKS	36-37		41.56	120,440	35-36		42.66	168,860	42.31	682,520
THIGHS	34-35		45.15	60,280	33-34		43.93	114,780	44.91	476,250
B/S THIGHS	86-87		86.53	73,400	86-87		88.86	41,440	88.33	351,160
WINGS (WHOLE)	100-101		111.31	77,000	100-101		110.26	142,640	109.60	496,460
BACKS AND NECKS (STRIPPED)	10-12		12.07	29,720	10-12		11.92	23,360	11.90	155,480
LIVERS (5 POUND TUBS)	30-35		26.94	14,800	30-35		27.90	12,240	25.78	79,120
GIZZARDS (HEARTS)	55-60		59.19	21,160	55-60		59.93	19,320	59.44	110,720

INCLUDES: NY CITY METRO. AREA, RI, NORTHERN NJ, MA, CT, PA (NORTHEAST OF HARRISBURG)\* TODAY'S NEG. SALES AS OF 11:30 A.M.

\*\* WTD AVG PRICE OF ALL GRADES AND BRANDS OF PRODUCT SHIPPED, OR TO BE SHIPPED AS OF 1:30 P.M.

## ESTIMATED SLAUGHTER OF BROILER-FRYERS (IN THOUSANDS)

	ESTIMATED		ACTUAL		AVG WTS		ACTUAL		AVG WTS	
	(1,000)	08/12	(1,000)	08/11	08/10	08/11	(1,000)	08/10	08/04	08/04
Alabama	4,285	3,927	4,025	3,857	5.25	5.15	4,318	5.17		
Arkansas	5,381	5,505	5,402	5,415	5.05	5.15	5,326	4.98		
Delmarva	2,532	2,221	2,363	2,278	5.53	5.59	2,391	5.51		
KY-LA-TN	2,221	2,108	2,114	2,106	5.02	5.14	2,034	4.92		
Mississip	4,133	3,089	2,876	3,057	5.44	5.51	3,527	5.47		
North Car	2,660	2,533	2,366	2,463	6.36	6.33	3,469	6.32		
Texas	2,440	2,452	2,489	2,460	5.11	5.22	3,326	5.12		
Total	23,652	21,835	21,635	21,636	5.34	5.40	24,391	5.29		
Mon-Fri	110,551	(A)					109,990	(A)		

(A) Weekly cumulative for states listed above. Broiler-fryer slaughter under federal inspection for 13-Aug-04 and 14-Aug-04 is estimated to be 35,386,000 head down 3.32 percent from a week ago and up 5.46 percent from a year ago. (Last week 36,601,000, last year 33,553,000)

Weekly broiler-fryer slaughter under federal inspection for the week ending 14-Aug-04 is estimated to be 160,313,000 head up 0.44 percent from a week ago, and down 0.89 percent from a year ago.

(Last week 159,603,000, last year 161,757,000)

SOUTHERN CALIFORNIA (L.A. AREA) PROCESSED POULTRY,  
DELIVERED TO RETAILERS IN SOUTHERN CALIFORNIA (L.A. AREA)

	RANGE
FRESH FRYERS	97-99
ROASTERS 4# & UP	95-107
HENS UNDER 5#	
HENS OVER 5#	78-83
DUCKS	-
RABBITS-WHOLE	
RABBITS-CUT UP	

## SAN FRANCISCO PROCESSED POULTRY

## DELIVERED TO RESTAURANTS AND INSTITUTIONS

	RANGE
FRESH FRYERS	107-109
ICE PACK	116
ROASTERS 4# & UP	108-109
ICE PACK	110
HENS OVER 5#	93
ICE PACK	93-95
DUCKS	170-185
DRY PACK	

**YOUNG CHICKENS SLAUGHTERED** Under federal inspection, classified by live wt., week ending 31-Jul-04 (Preliminary),

	(A) Fast food/ Food service 4.20 Lbs & down	(B) Retail 4.21-5.25 Lbs	(C) Deboning 5.26 Lbs & Up
	-----THOUSANDS-----		

Head	25,286	24,723	44,855
Avg Weight	3.69	4.78	6.40
% of total /1	27%	26%	47%

#### Comparisons

Last week	26,711	24,198	43,649
Avg Weight	3.63	4.80	6.27
% of total /1	28%	26%	46%

Same week, yr ago /2	25,641	25,332	45,084
Avg Weight	3.80	4.81	6.10
% of total /1	27%	26%	47%

To date/2004	795,551	657,017	1,343,364
To date/2003	739,241	701,869	1,374,127

total to 100% due to rounding. /2 Comparable week.

(A) This weight class generally denotes chickens marketed in the fast food and food service industries. May also include cornish hens.

(B) This weight class generally denotes chickens marketed in the retail industry.

(C) This weight class generally denotes chickens used in further processing. May also include heavy roasters sold in retail channels.

#### **LIVE POULTRY SLTRD UNDER FEDERAL INSPECTION** W/E 07-Aug-04 (PRELIMINARY)

	YOUNG CHICKENS	LIGHT HENS	HEAVY HENS	TOTAL HENS	DUCKS
	-----THOUSANDS-----				
Head	159,603	1,324	1,407	2,731	457
Avg Wt	5.32	3.35	7.86	5.67	6.40
Last week	161,732	1,395	1,450	2,845	470
Same wk yr ago	160,883	1,044	1,471	2,515	430
Avg Wt	5.26	3.59	7.89	6.11	6.19
To-date/2004	4,821,988	41,829	40,756	82,585	14,414
To-date/2003	4,760,450	48,284	42,950	91,234	12,940

(A) The estimated number of fryers available for marketing based on the 2-week revised average chick placements 6 to 7 weeks earlier was 164.8 million head. Estimated U.S. slaughter for this period was 161.5 million head, or 3.3 million less than estimated available.

#### **GRAYSTONE SMALL ANIMAL AUCTION -** AUGUST 10, 2004 PRICES PAID PER POUND, EXCEPT AS NOTED

\*\*AI PAPERS REQUIRED TO SELL ALL OUT OF STATE POULTRY\*\*

	RANGE	RANGE
Muscovy Ducks - Drakes	.80 - .90	Silkies 1.50 - 1.75 ea.
Muscovy Ducks - Hens	.80 - .90	Pigeons 2.50 - 3.00 ea.
Pekin Ducks	1.00 - 1.20ea.	White Pigeons 3.00 - 3.50 ea.
Red Fowl 4-5 LBS	.25 - .40	Rabbits
Red Fowl 5-6 LBS	1.10 - 1.50	4-6 LBS .40 - .60
Crossbred Fowl 5-9 LBS	.70 - .80	Rabbits
Crossbred Roasters		6-9 LBS .40 - .60
4-6 LBS	1.10 - 1.20	Bunnies 1.00 - 5.00 ea.
Crossbred Roasters		Guinea Pigs .35 - 2.75 ea.
7-11 LBS	.90 - 1.00	Goats 35.00 - 50.00 ea.
Guinea Fowl	.40 - .60	Kid Goats 20.00 - 25.00 ea.
Banty Roasters	3.75 - 5.00ea.	Doves 3.00 - 3.25 ea.
Banty Hens	3.00 - 3.50 ea.	
Leghorn Roasters	.20 - .25	Total Coops Sold 520

#### **EASTERN REGION MISCELLANEOUS POULTRY**

FOR CURRENT DELIVERY FOR THE WEEK OF 09-AUGUST-2004

**DUCKLINGS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A, 4-5 POUNDS, DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES

ORIGIN	FROZEN	FRESH
LONG ISLAND MOSTLY	143-145	149-151

MIDWEST MOSTLY	127-131	128-133
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**ROASTERS:** PRICES NEGOTIATED BY FIRST RECEIVERS, US GRADE A AND PLANT GRADE, 5 POUNDS AND UP, DELIVERED

	RANGE	MOSTLY
ICE PACKED (12 PER BOX)	80.00-89.00	83.00-85.50
VACUUM PACKED (6-9 PER BOX)	68.00-85.50	68.00-72.00

**SQUABS:** NEW YORK AREA WHOLESALE PRICES, FROZEN, PLANT GRADE, DOLLARS PER DOZEN, 1 TO 10 BOXES

12 OZ.	60.48-71.28
14 OZ.	66.96-77.92
16 OZ.	73.44-86.67

THE EASTERN REGION INCLUDES:

CT,DE,FL,GA,MA,MD,ME,NC,NH,NJ,NY,PA RI,SC,VA,VT,WV

**CENTRAL REGION DUCKLINGS** Prices remained unchanged. The trade sentiment was steady. Demand was moderate to instances fairly good. Schedules were full-time to over-time. Weights were desirable to heavier at times due to the recent unseasonably cool weather in the Midwest. Prices paid to first receivers for 10-18oz boneless breast at \$4.25-5.25, bone in legs at \$1.35-1.45, gizzards at \$1.35-1.40, wings at \$0.30-0.50, livers at \$0.75-1.70, and feet at \$0.80-1.15.

NEGOTIATED BY FIRST RECEIVERS FOR US GRADE A DELIVERED IN TRUCKLOT AND POOL TRUCKLOT QUANTITIES, 4-5 POUNDS, WEEK OF 09-AUGUST-2004

ORIGIN	FROZEN	FRESH
MIDWEST AND OTHERS MOSTLY	116-134	118-139

#### **ESTIMATED U.S. SLAUGHTER COMPARED TO ESTIMATED FRYERS AVAILABLE FOR MARKETING.**

WEEK ENDING	MILLION HEAD SLAUGHTERED	MILLION HEAD AVAILABLE	PCT	AVG WT	
July	3	162.8	164.2	99%	5.09
	10	147.8	164.0	90%	5.15
	17	163.0	165.2	99%	5.13
	24	163.2	167.1	98%	5.15
	31	163.7	166.4	98%	5.26
August	7	161.5	164.8	98%	5.32
Year to date	4880.6	4976.3	98%		
August	14	165.1			
	21	165.5			

#### **BROILER/CATTLE/HOG WEEKLY ESTIMATED SLAUGHTER**

	Under Federal Inspection				
	-----THOUSANDS-----				
W/E	08/14/04	08/07/04	% CHG	08/16/03	% CHG
Broilers	160,313	159,603	+0.44	161,757	-0.89
Cattle	643	625	+3	726	-11
Hogs	1,932	1,865	+4	1,966	-2

\*ACTUAL

**NATIONAL CANNER FOWL MARKET** Trading was too few to report sales on heavy canners. Light canners prices were unchanged when compared to a week earlier. Demand was generally moderate for lights; fair to fairly good on heavy canners with most dressed product being used internally. Offerings were clearing and ranged about adequate to adequate. Processing schedules were normal to instances heavy. Trade sentiment was at least steady.

CENTS PER POUND, CURRENT NEGOTIATIONS, WITHOUT FREIGHT COST

**LIGHT CANNER HENS**

(LINE RUN WITHOUT NECKS)

25.5-32 MAJORITY 27-28

CENTS PER POUND, CURRENT NEGOTIATIONS, FREIGHT COST INCLUDED

**LIGHT CANNER HENS**

(LINE RUN WITHOUT NECKS)

27-34 MAJORITY 30-31.5

**HEAVY CANNER HENS**

(WITHOUT NECKS)

TOO FEW SALES TO REPORT

**HEAVY CANNER HENS**

(WITHOUT NECKS)

TOO FEW SALES TO REPORT

**LIGHT TYPE HENS**

CENTS PER HEAD, GENERALLY FOR REMOVAL WITHIN THE NEXT 10 DAYS (INCLUDES HANDLING, FREIGHT AND ANY OTHER CHARGES, WEIGHTS AVERAGE ABOUT 3.50 POUNDS)

**EASTERN REGION LIGHT LIVE HEN** Prices were generally unchanged when compared to last week. Demand was fair to moderate with offerings of spent hens adequate to fully adequate for trade needs. Processing schedules were normal to heavy. Opinions on removal cost were generally steady. **RANGE MAJORITY**  
REMOVAL COST 5-12 9-10.5

**SOUTH CENTRAL LIGHT LIVE HEN** Negotiations were too few to report. Demand was light for spent hens. Schedules were as desired. Finished sales were slow. Salvage values were expected to remain constant. **RANGE MAJORITY**  
REMOVAL COST TOO FEW TO REPORT

**NORTH CENTRAL LIGHT LIVE HEN** Prices were unchanged to slightly lower. Offerings were adequate to about adequate as some last minute shuffling was taking place in order to run full processing schedules for next week. Demand was fairly good. Trade sentiment steady. **RANGE MAJORITY**  
REMOVAL COST 4-10 5-8

**HEAVY TYPE HENS (7 POUNDS AND UP) \***  
PRELIMINARY PRICE, CENTS PER LB., GENERALLY FOR  
SLAUGHTER THE WEEK OF 09-JULY-04

**SOUTHEAST HEAVY LIVE HEN** Sales were too few to report prices. Demand was mostly moderate for the at least adequate to fully adequate offerings. Processing schedules for next week were reported as at least normal to heavy. Supplies of finished product were clearing satisfactorily. The undertone was steady.

**RANGE MAJORITY**

AT FARM BUYER LOADING

TOO FEW TO REPORT

AT FARM PRODUCER LOADING

TOO FEW TO REPORT

FOB PLANT

TOO FEW TO REPORT

**SOUTH CENTRAL LIVE HEAVY-TYPE HENS** Trading levels were too few to report. Demand was moderate for fully adequate supplies of spent hens. Finished sales were fair. Schedules were normal. Trade sentiment was about steady.

**RANGE MAJORITY**

AT FARM BUYER LOADING

TOO FEW TO REPORT

**WEST COAST LIGHT LIVE HEN** Plants worked moderate schedules. Offerings adequate.

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